# Shawand Partners Financial Services

# **Ramelius Resources (RMS)**

Rating: Buy | Risk: High | Price Target: \$2.33

# FY24 Production Update

#### **Key Information**

Current Price (\$ps)	1.96
12m Target Price (\$ps)	2.33
52 Week Range (\$ps)	1.21 - 2.11
Target Price Upside (%)	19.3%
TSR (%)	20.8%
Reporting Currency	AUD
Market Cap (\$m)	1,940
Sector	Materials
Avg Daily Volume (m)	2.0
ASX 200 Weight (%)	0.06%

#### Fundamentals

YE 30 Jun (AUD)	FY23A	FY24E	FY25E	FY26E
Sales (\$m)	631	855	867	756
NPAT (\$m)	75	212	212	221
EPS (cps)	6.8	19.9	18.5	19.3
EPS Growth (%)	362.3%	191.3%	(6.7%)	4.4%
DPS (cps) (AUD)	2.0	3.0	3.0	6.0
Franking (%)	100%	100%	100%	100%
Pation				

Ratios				
YE 30 Jun	FY23A	FY24E	FY25E	FY26E
P/E (x)	18.5	9.9	10.6	10.1
EV/EBITDA (x)	7.4	4.1	4.3	4.6
Div Yield (%)	1.6%	1.5%	1.5%	3.1%
Payout Ratio (%)	29.3%	15.1%	16.2%	31.0%

#### **Price Performance**

YE 30 Jun	1 Mth	2 Mth	3 Mth	1 Yr
Relative (%)	(1.6%)	(3.3%)	(1.0%)	47.4%
Absolute (%)	(2.1%)	(3.1%)	(0.6%)	58.5%
Benchmark (%)	(0.5%)	0.2%	0.4%	11.1%



#### **Major Shareholders**

Van Eck Associates Corp.	10.6%
Macquarie Bank Ltd. (Private Banking)	3.6%
Ruffer LLP	3.6%
The Vanguard Group, Inc.	3.3%
Dimensional Fund Advisors LP	3.0%

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#### Event

Ramelius Resources has provided a production update for Q4'FY24

#### **Highlights**

- Full year gold production of 293koz (guidance 285koz 295koz) above our full year estimate of 290koz.
- Quarterly gold production of 82.1koz (guidance 75koz 85koz).
- FY24 Underlying free cash flow of A\$315.8M, of which A\$263.7M (83%) was generated in H2FY24.
- Given the strong performance, the Company expects the full year AISC to be at the lower end of guidance (A\$1,550 – 1,650/oz) against our estimate of A\$1,600/oz.
  - This positions Ramelius as one of the lowest cost significant (+200Kozpa) producers on the ASX.
  - To put this into perspective Evolution Mining (ASX:EVN, Not Rated) benefit from significant copper by-product credits (~30% of revenue) and has guided to FY24 group AISC of A\$1,410/oz net of by-product credits.
  - Ramelius does not benefit from by-product credits and is able to achieve these industry leading low costs through excellent operational control and the inclusion of high grade ore sources such as Penny.
- The company's cash balance as at 30<sup>th</sup> June 2024 was A\$446.6M.
  - This balance is post the initial A\$87.7M investment (8.9%) in Spartan Resources.
    - Ramelius have since increased their holding to 17.94% (~A\$90M additional) bringing their current cash balance to ~A\$337M.
- We see the investment into Spartan Resources as potentially reducing any group production gap created by the decreasing output from Edna May.
- Ramelius has recently upsized its revolving corporate facility from A\$100M to A\$175M (currently undrawn), this can be seen as another indication of possible near term corporate action.
- Ramelius are due to release their full quarterly production report later this month.
- Upcoming catalysts include:
  - Continued brownfield exploration (particularly at Penny).
  - PFS release for the Rebecca/Roe project.
  - Edna May cutback review.
  - Cue project commissioning.
  - Potential mergers and/or acquisition (particularly around Spartan Resources and Westgold Resources)
  - Updated group Mineral Resources and Reserves.

#### Recommendation

We maintain our positive view on gold with Ramelius being one of our preferred exposures, reiterate a BUY recommendation with a price target of A\$2.33/sh.

### 8 July 2024

# **ShawandPartners**

FY25E

Financial Services

FY26E

19.3

19.3

4.4%

10.1

6.4

4.6

6.0

3.1%

756

2

410

16

315

(95)

221

0

221

299

756

(91)

20

7

0

0

348

(35)

(21)

(56)

291

(57)

(57)

53

(61)

0

230

993

164

11

510

67

287

0

3

0

0

0

(345)

Ramelius Resources
Materials
Materials
FactSet: RMS-AU / Bloomberg: RMS AU

Key Items	Data
Recommendation	BUY
Risk	HIGH
Price (\$ps)	1.96
Target Price (\$ps)	2.33
52 Week Range (\$ps)	1.21 - 2.11
Shares on Issue (m)	991
Market Cap (\$m)	1,940
Enterprise Value (\$m)	1,900
TSR (%)	20.8%
Valuation NPV	Data
Beta	1.00
Cost of Equity (%)	10.0%
Cost of Debt (net) (%)	2.8%
Risk Free Rate (%)	4.0%

Ramelius Resources Ltd. is a mid-tier gold producer based in Western Australia. Ramelius has two production hubs at Mt Magnet and Edna May.

0.0%

8.6%

Terminal Growth (%)

WACC (%)

0.0

Mar15

Mar17

Ramelius Resources

Price to earnings (x) - NTM 120 100 80 60 40 20 0 Mar15 Mar17 Mar19 Mar21 Mar23 Ramelius Resources Source: FactSet Dividend Yield (%) - NTM 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5

Mar19

Mar21

Mar23

Source: FactSet

EPS (Reported) (cps) 1.5 6.8 19.9 18.5 EPS (Underlying) (cps) 1.5 6.8 19.9 18.5 EPS (Underlying) Growth (%) (90.6%) 362.3% 191.3% (6.7%) PE (Underlying) (x) 59.0 18.5 9.9 10.6 EV / EBIT (x) 75.6 20.6 6.3 6.5 EV / EBITDA (x) 9.2 7.4 4.1 4.3 DPS (cps) (AUD) 1.0 2.0 3.0 3.0 Dividend Yield (%) 1.1% 1.6% 1.5% 1.5% 100% 100% Franking (%) 100% 100% 100% Payout Ratio (%) 67.8% 29.3% 15.1% 16.2% 31.0% Free Cash Flow Yield (%) (4.6%) 12.4% 14.7% 12.1% 13.0% FY25E FY26E Profit and Loss (AUD) (m) FY22A FY23A FY24E Sales 604 631 855 867 Sales Growth (%) (4.8%) 4.5% 35.5% 1.4% (12.9%) Other Operating Income 31 2 2 2 EBITDA 208 256 459 440 EBITDA Margin (%) 34.4% 40.6% 53.7% 50.7% 54.3% **Depreciation & Amortisation** (182) (164) (159) (148) (111) EBIT 25.2 92.2 299.9 292.0 299.0 EBIT Margin (%) 4.2% 14.6% 35.1% 33.7% 39.6% Net Interest (3) (2) 3 10 302 Pretax Profit 23 90 303 (10) (29) (91) (91) Тах Tax Rate (%) (44.9%) (31.8%) (30.0%) (30.0%) (30.0%) NPAT Underlying 73 75 212 212 Significant Items (61) (14) 0 0 **NPAT Reported** 12 62 212 212 Cashflow (AUD) (m) FY22A FY23A FY24E FY25E FY26E EBIT 25 92 300 292 Payments to Suppliers (395) (379) (396) (428) Receipts from Customers 604 631 855 867 Tax Paid (51) 6 (29) (91) Net Interest 3 7 14 1 Change in Working Capital 0 0 (42) 4 Depreciation & Amortisation 0 0 0 0 0 Other 0 0 0 159 261 395 367 **Operating Cashflow** Capex (118)(168) (68)(76)Acquisitions and Investments (99) 53 (21) (21) Disposal of Fixed Assets/Investments 30 (4) 0 0 Other (6) 0 (2)0 Investing Cashflow (193) (121) (89) (97) Free Cashflow (33) 141 306 270 Equity Raised / Bought Back 0 0 0 0 **Dividends** Paid (20)(7) (21)(34) (21) Change in Debt (20) (7) (34) Other (7) (23) 17 30 **Financing Cashflow** (47) (37) (25) (38) Exchange Rate Effect 0 0 0 0 Net Change in Cash (81) 103 281 231 Balance Sheet (AUD) (m) FY22A FY23A FY24E FY25E FY26E Cash 148 251 532 763 Accounts Receivable 4 7 3 4 Inventory 134 137 186 188 Other Current Assets 4 11 11 11 PPE 588 686 616 565 **Total Assets** 952 1,172 1,432 1,616 1.766 Accounts Payable 82 70 77 84 Long Term Debt 0 0 0 0 **Total Liabilities** 227 224 293 300 Ratios FY22A FY23A FY24E FY25E FY26E ROE (%) 10.8% 9.1% 20.5% 17.3% 15.9%

FY22A

FY23A

FY24E

Financial Year End: 30 June Investment Summary (AUD)

#### Key risks

- The gold price is volatile and driven as much by geopolitical events as fundamental supply and demand. As such, the price of gold is relatively difficult to forecast, and the actual price may differ substantially from our forecasts.
- A number of Ramelius' resources are not yet producing and there is a risk that Ramelius is unable to bring the operations in to production. The projects may cost more than expected to build and may not operate as expected.
- Ramelius Resources is acquisitive, and this brings risks that future acquisitions may not be as value creating as past acquisitions. The company has shown that it is able to make value-enhancing acquisitions, but all acquisitions come with due diligence risk.
- Costs are elevated in the mining industry in WA. This is factored into company guidance and our forecasts, but costs may remain higher for longer than expected.

#### **Core drivers and catalyst**

- If the gold price remains close to A\$3,000/oz then Ramelius is likely to make record margins in FY24. The previous record was in 4Q20 when the gold price was A\$2,223/oz and AISC was \$1,049/oz for a margin of A\$1,174/oz.
- Increased high grade ore from the Penny and Cue operations has increased production and lowered the company's AISC
- Ramelius has made a number of astute acquisitions in the past five years and we expect the company to remain acquisitive. The company has openly stated that it would like to add another processing hub to the portfolio.

## **Rating Classification**

Buy	Expected to outperform the overall market
Hold	Expected to perform in line with the overall market
Sell	Expected to underperform the overall market
Not Rated	Shaw has issued a factual note on the company but does not have a recommendation

## **Risk Rating**

High	Higher risk than the overall market – investors should be aware this stock may be speculative
Medium	Risk broadly in line with the overall market
Low	Lower risk than the overall market

RISK STATEMENT: Where a company is designated as 'High' risk, this means that the analyst has determined that the risk profile for this company is significantly higher than for the market as a whole, and so may not suit all investors. Clients should make an assessment as to whether this stock and its potential price volatility is compatible with their financial objectives. Clients should discuss this stock with their Shaw adviser before making any investment decision.

Distribution of Investment Ratings					
Rating	Count	Recommendation Universe			
Buy	71	90%			
Buy Hold	7	9%			
Sell	1	1%			

History of Investment Rating and Target Price - Ramelius Resources					
Date	Closing Price (\$) Targ	et Price (\$)	Rating	\$3.0	
22-Apr-24	2.06	2.33	Buy	\$2.5 -	
12-Mar-24	1.57	2.20	Buy	\$20 -	
20-Feb-24	1.44	2.00	Buy	M A	
30-Jan-24	1.58	2.00	Buy	\$1.5 W WWW	
28-Aug-23	1.25	1.69	Buy	\$10 -	
3-Jul-23	1.25	1.69	Buy	\$0.5	
27-Apr-23	1.34	1.50	Buy	07/21 10/21 01/22 04/22 07/22 10/22 01/23 04/23 07/23 10/23 01/24 04/24 07/	
21-Feb-23	0.87	1.50	Buy	Ramelius Resources — Target Price	
29-Aug-22	0.86	1.50	Buy		
28-Jul-22	1.10	1.50	Buy	Buy	
27-Apr-22	1.47	2.35	Buy		
23-Feb-22	1.49	2.47	Buy		
18-Oct-21	1.59	2.49	Buy		
26-Aug-21	1.53	2.49	Buy		
2-Aug-21	1.78	2.66	Buy		
29-Jul-21	1.65	2.57	Buy		



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